

2010

Education and Training Events

1 March 16 Energy Star Training

Instructor: Claude St. Hilaire
with Home Energy Group
Location: Upstate/TBA
Time: Full Day Workshop
9 am - Noon, Lunch, 2 - 5 pm

A portion of the workshop will cover the Energy Star new homes program and topics such as (1) tight construction, (2) effective insulation, (3) right sized HVAC, (4) tight ducts, (5) performance testing - duct blaster and blower door and (6) the certification process. The balance of the workshop will be used to review BPI - building science related issues and their impact on HVAC; such as (1) how house pressures impact home comfort and IAQ, (2) combustion safety, testing for back drafting appliances, (3) air sealing homes and their impact on HVAC sizing, (4) how tight is too tight, when do we need fresh air supply and (5) fresh air supply options.

2 March 25 Residential Codes Training Commercial Codes Training

Instructor: Craig DeWitt, PhD, PE
Location: Palmetto Electric Co-op,
Ridgeland Office, Hwy. 278
Hilton Head, SC

Time: Residential Codes Training 9 - 11:30 am
Time: Commercial Codes Training 2 - 4:30 pm

Back by popular demand! Dr. DeWitt will discuss: What's new, what's old, and what's different in the 2009 Building Codes and new state Energy Code. What HVAC contractors have to do, What others have to do that HVAC contractors need to know about, and what HVAC contractors should do to stay out of trouble.

3 April 27 Intro to Solar

Instructor(s): Industry Reps.
Location: Berkeley Electric Co-op,
Goose Creek (SC) Auditorium
Time: 9:30 - 4 pm

Similar to the association's efforts last year for contractors considering the venture into solar (last year geothermal), a one-day workshop will be provided that will provide an overview of the training, products, and services included in this technology.

Topics to include: (1) an introduction to the theory, history, and future of thermal and photovoltaic solar, types and design, (2) installation, (3) service and (4) maintenance. There will also be an introduction to the theory, history, and future of wind power. A panel discussion and mini trade show of related products are planned as part of the course.

4 May 11 How to Price Out Service

Instructor: Randy Martin
Location: Holley Heating & Air, Aiken, SC
Time: 8:30 am - 12:30 pm

How to properly price your service calls! Sounds simply, doesn't it? This half-day workshop provided by a former contractor himself, Randy Martin, will focus on knowing, understanding and capturing your technician efficiencies, true overhead and calculating a labor rate that makes your company profitable. Regardless of your years in the business, this refresher class couldn't come at a better time as margins are thinner and the weather and economy don't seem to

want to cooperate. Consider this your spring/fall profit tune up class. (Although Randy does teach and sell flat rate pricing -- this class is not on flat rate pricing.)

5 May 20 Priority Management Training

Instructor: Al Walker
Location: Summit Club, Columbia, SC
Time: 8:30 am - 4:30 pm

Learn a proven process that allows you to control your time and increase your productivity IMMEDIATELY. Who should attend? Individuals, teams and organizations whose performance is measured by their ability to manage multiple tasks and priorities, follow-up on commitments, communicate and delegate effectively, and use an organized planning process.

Expected results: (1) heightened productivity, (2) increased control, (3) less stress, (4) improved work/life balance, (5) better organized, from a single source, and (6) consistent focus on priorities.

Course tools: Participants receive the Priority Manager, a unique organizational system that contains a variety of proven planning tools and accommodates your standard office documents. Part of the day will focus on Working Sm@rt with Outlook®. Attendees will learn to increase their productivity and enhance on-the-job performance by knowing how to match the right process and skill set when using their Outlook software. This workshop will incorporate the principles of Priority management into Microsoft Outlook to help individuals focus on priorities, communicate more effectively and fulfill commitments, all of which measurably increase productivity.

Fall Courses: *More details -- coming soon!*

September 28 Pee Dee Area	How to Price Out Service Subcooling & TXV Training
October 7 Horry/Georgetown Area	Whole House Tune Up
October 28 Midlands Area	Green Scene Training & Expo

March 16 Upstate Chapter Mtg. Noon-- lunch meeting	S'burg/Anderson/G'ville exact location TBA
March 25 B'fort/Hilton Head Chapter Mtg Noon -- lunch meeting	Palmetto Electric Co-op Ridgeland Office/Hwy. 278
April 27 Charleston Chapter Mtg Noon -- lunch meeting	Berkeley Electric Co-op, Goose Creek Auditorium
May 11 CSRA Chapter Mtg Noon -- lunch meeting	Holley Heating & Air Office Aiken
September 28 Pee Dee Chapter Mtg Noon -- lunch meeting	Pee Dee Electric Co-op Darlington, SC
October 7 Horry/Georgetown Chapter Mtg Noon -- lunch meeting	TBA
October 28 Midlands Chapter Meeting Noon -- lunch meeting	TBA

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Chapter Meetings